

October 20, 2010

**Re: Letter of reference for Paul Nielsen Office Furniture Consultants Ltd.**

In opening a new facility, there are many challenges to contend with, not least of all office furnishings. With the variety of styles and as well, levels of quality, it can quickly become overwhelming for the uninitiated.

At SKF, we elected to utilize the services of Paul Nielsen Office Furniture Consultants Ltd to assist us in providing an office furniture solution, and as a result the challenges normally associated with such a task were largely unseen by us. However, the purchasing due diligence was maintained at the highest standard. Paul Nielsen Office Furniture Consultants Ltd. worked with SKF in developing a functional and professional design with our desired budget, managed the competitive bidding process, presented SKF a clear and concise analysis of the bids for our selection, managed the order, and installation; all within budget and on time.

In short, SKF's office furniture selection task was not a task at all: Paul Nielsen Office Furniture Consultants Ltd provided a turn key solution with transparency and professionalism and allowed us to focus on other aspects of the project. We are absolutely satisfied with the outcome and have already engaged them on the next phase of our build.

Thanks again Paul and Shauna!



John Melanson, P.Eng.  
Engineering Manager  
+1 (416) 299-2870

**SKF Canada Limited**

Head Office, 40 Executive Court, Scarborough, Ontario M1S 4N4, Canada  
Tel: 416-299-1220 Fax: 416-292-0399 Web: [www.skf.ca](http://www.skf.ca)